

# THE ECA REPORTER

A Publication of the Environmental Contractors Association of New York City

Winter 2007

## PRESIDENT'S MESSAGE



Happy New Year! Thank you for your support of the Environmental Contractors Association this year. This has been an incredible year and we have made great progress in several critical areas. I encourage you to continue your involvement during 2007, and I look forward to working together with you to better serve our membership, improve standards in our industry and to promote our agenda in the greater construction industry.

The ECA is New York's premier trade association of environmental contractors. Clients know that when they work with ECA members, they are selecting from the very best companies in the environmental construction industry. This year we are pleased to have also communicated our value to public officials. The ECA has become a critical voice on legislative issues that affect our industry, and we have strengthened communications with government officials on all levels. Government agencies turn to the ECA for insight and input on protecting the public and ensuring worker safety during the abatement of hazardous materials. It is our goal to continue this critical dialogue in 2007, and convey to both clients and public officials that the ECA is a valuable, knowledgeable resource in the construction industry.

We are also pleased to report that I now represent the ECA on the Building Trades Employers' Association (BTEA) Executive Committee and that three of our Board members serve on the BTEA Board. Finally, we would like to feature company news in upcoming newsletter publications, and we invite you to send news and information about your organization, new technology or other innovations to Joyce Nastasi at [joybtea@earthlink.net](mailto:joybtea@earthlink.net).

Frank J. Garito  
President

## CITY AND STATE PUBLIC OFFICIALS ATTEND GENERAL MEMBERSHIP MEETING:

ECA WELCOMES JAMES F. GENNARO, NEW YORK CITY COUNCIL MEMBER, CHAIRMAN OF ENVIRONMENTAL PROTECTION COMMITTEE AND ANTHONY J. GERMANO, NEW YORK STATE DEPARTMENT OF LABOR



The Environmental Contractors Association (ECA) held its General Membership Meeting on September 21, 2006. The Honorable James F. Gennaro, New York City Council Member and Chairman of the Environmental Protection Committee addressed the general meeting, providing an overview of the NYC Environmental Protection Committee, and explaining that it is responsible for oversight of the DEP. He spoke about creating an even playing field and weeding out corrupt contractors. He also noted that he is accessible to the members of the association, and he looks forward to a long working relationship with the members of the ECA.

Anthony J. Germano, Director of the Division of Safety & Health, from the New York State Department of Labor also spoke on the critical issue of eliminating corruption in the

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environmental industry, and the illegal renting of asbestos handler certificates. Germano spoke about the revised Industrial Code Rule 56 on Asbestos that became effective in September 2006. He addressed the regulatory issues arising out of the Division of Safety & Health's overlay of state asbestos regulations on top of existing federal OSHA requirements. He noted that the primary goal in revising the code rule was to improve regulations, comply with Federal regulations and to expedite compliance with variances. Germano emphasized that members must always scrutinize who is working for them and call the Department of Labor if there is a problem.



**Rental of Asbestos Licenses.** The rental of asbestos licenses is a serious problem in the construction industry. Those who are illegally renting the licenses are not trained or certified and are in violation of NYCDEP, NYSDOL, USEPA and OSHA regulations. Social security numbers and withholding taxes are reported for the wrong individual, which creates a problem with the IRS. The responsibility for falsification of information, bookkeeping inconsistencies and use of illegal licenses is borne by the employer.

The ECA has cracked down by charging individuals, and will continue to do so. The regulatory agencies are committed to confronting this problem, and at the general meeting on September 21, the ECA worked out a joint agreement with NYSDOL Director, Anthony Germano. The agreement states that the NYSDOL will prosecute and the guilty parties will face stiff penalties, fines and suspension of licenses. The ECA is committed to monitoring this serious problem and asking each member to fully cooperate.





# NOVEMBER GENERAL MEETING FEATURES DEP COMMISSIONERS: ROBERT C. AVALTRONI AND MICHAEL GILSENAN

At the November 15, 2006 general meeting of the ECA, the New York City Department of Environmental Protection (DEP), represented by Deputy Commissioner Robert C. Avaltroni and Assistant Commissioner Michael Gilsean, addressed the membership about the partnership between the ECA and DEP. Commissioner Avaltroni indicated that he is pleased that the ECA has reached out to form a working relationship with the DEP, and that violations are down for ECA members. Plans are in place to create new sets of Department of Labor and

Department of Environmental Protection regulations, and the Commissioners look forward to receiving input from the ECA on the rules and regulations changes. The DEP is committed to standardizing regulations and minimizing inconsistencies and corruption in the inspection process. Both Commissioners noted that they are interested in exploring new ways to work together with the ECA, and feel that the partnership is good for the industry and beneficial to the public.



# ECA MEMBER PROFILE: SALVATORE J. DILORENZO

PRESIDENT & MANAGING PRINCIPAL, PAL ENVIRONMENTAL SAFETY CORPORATION



Salvatore J. DiLorenzo is the President and Managing Principal of PAL, a full-service environmental remediation contracting firm specializing in asbestos removal, building decontamination, lead paint abatement, general contracting, structural fireproofing and mold

remediation. Utilizing his first-hand experience in the environmental field, Sal founded PAL in 1993. Under his guidance, the company has grown to become an industry leader and one of the largest environmental contractors in the New York City metropolitan area. From its inception, PAL has maintained a strong growth pattern which has seen the company complete over \$100 million in sales in the past four years while performing some of the most complex and unique projects in the history of the industry.

Sal is a well-rounded professional who engages in all facets of PAL's operation including: estimating, project oversight, new business acquisition, financial management and client relations. Preferring a hands-on approach, Sal has established a diverse network of clients including major landlords and general contractors; hospital and health care facilities; property management and leasing firms; numerous New York, New Jersey and Connecticut State Agencies and utilities including MTA/NYC Transit as well as the NYC School Construction Authority. Additionally, PAL was an early responder after the attacks on downtown Manhattan on September 11, 2001.

PAL was a major responder to the World Trade Center disaster site, performing initial decontamination of the Deutsche Bank building at 130 Liberty Street that was damaged by the collapse. Sal contributed his expertise to the team that designed the decontamination procedure that allowed for the building and surrounding environment to be stabilized so that it could be evaluated and remediated. PAL also performed the remediation and pre-demolition abatement of 4 Albany Street. These projects were the first of their kind in the industry and they provided crucial insight to the nature of the contaminant cocktail known as WTC dust and the procedures necessary to properly abate its particular hazards.

Additionally, over the course of its existence, PAL has successfully completed projects of all shapes and sizes including the total abatement of the largest office building in Manhattan, 55 Water Street. In recent years, Sal has overseen the company's continued expansion into government projects working and building relationships with such agencies as MTA/NYC Transit Authority, Dormitory Authority of the State of New York and the New York City School Construction Authority. With each new project, Sal continues to add to his expertise and to grow his company to lead the industry into the rapidly changing future.

## SAFETY & COMPLIANCE PROGRAM RECOGNIZED AT BTEA SAFETY CONFERENCE

The ECA's Safety & Compliance Program was recognized at the 2006 BTEA Safety Conference with a special Charles LaBette Hardhat Award presented to Frank J. Garito, ECA President, and Edison Severino, Business Management of Laborers' International Union Local 78. The awards were presented by Patricia J. Lancaster, FAIA, Commissioner of the New York City Department of Buildings, and Patricia K. Clark, Regional Administrator of the Occupational Safety & Health Administration. The two award recipients were recognized for the environmental industry's historic Management-Labor Safety &

Compliance Training Program. The initiative ensures safety innovation and regulation compliance through joint management-labor training programs and the monitoring of all practices within work areas. The program has been in effect for over one year and has thus far helped raise the bar on industry-wide safety standards and will continue to provide superior training to all handlers, shop stewards, foremen and superintendents working on ECA member projects. An indication of the program's success is that Labor and Management have had fewer violations, and work sites are now safer for workers and the public.

## 2007 ECA BOARD OF DIRECTORS

**Frank J. Garito, *President***  
Asbestos Corporation of America

**Sal DiLorenzo, *Vice President***  
PAL Environmental Safety Corporation

**Bill McKenzie, *Vice President***  
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Pinnacle Environmental Corp.

**Louis J. Coletti, *Administrator***  
Building Trades Employers' Association

**Raymond McGuire, Esq., *General Counsel***  
Kauff, McClain & McGuire

## 2007 ECA MEMBER COMPANIES

Abatement Unlimited, Inc.  
ABAX Incorporated  
ABC Construction Contracting Inc.  
Admiral Construction LLC  
Affiliated Environmental Services of NJ  
Air Tech Lab, Inc.  
ASAR International Corp.  
Asbestos Corp. of America  
Benjamin Kurzban & Son, Inc.  
CK & 87 Focus, Inc.  
Complete Environmental Services Inc.  
D & S Restorations Inc.  
D.S.A. Services, Inc.  
Degmor Inc.  
E.T.S. Contracting  
East Coast Haz Mat Removal Inc.  
Empire Control Abatement Inc.  
Hazardous Elimination Corp.  
JBH Environmental, Inc.  
JVN Restoration Inc.  
Kiss Construction, Inc.  
LVI Environmental Services Inc.  
Microtech Contracting Corp.  
Northern Valley Contracting Co.  
P.A.L. Environmental Safety  
P.A.R. Environmental Corporation  
PDG, Inc.  
Pinnacle Environmental Corp.  
Safeway Environmental Corp.  
Seasons Industrial Contracting Corp.  
Topline Contracting  
Trade Winds Env. Restoration  
Trio Asbestos Removal Corp.  
United States Environmental Universal Services, Inc.  
Wing Environmental, Inc.

## JOIN THE ECA TODAY!

### Strong Relationships

Membership in the ECA provides contractors with a strong professional network of like-minded environmental contractors. ECA members participate in the larger unionized construction industry through membership in the Building Trades Employers' Association and have strong relationships with numerous City, State and Federal public agencies.

### Support for Our Members

The ECA provides support for contractors in a number of critical areas including legislative advocacy, insurance and safety. The ECA has recently launched its groundbreaking Management-Labor Safety & Compliance Training Program designed to raise standards throughout the environmental construction industry. In addition, the association has recently announced a special insurance program designed to provide cost savings to all contractor members of the association. The program, stewarded by AIG Insurance, allows contractors to maintain relationships with their current insurance brokers, however, AIG will now offer coverage for contractors, including worker's compensation and general liability insurance, at significant savings for members in good standing of the ECA. For more information or to join the ECA, please contact Joyce Nastasi at (212) 704-9745 or [joyeca@earthlink.net](mailto:joyeca@earthlink.net).

## Announcing Our New Website

The Environmental Contractors Association of New York City (ECA) is proud to announce our new website found at:  
[www.ecanyc.org](http://www.ecanyc.org)

Please visit our website for important news and updates, including information on our Safety & Compliance program or previous copies of our ECA newsletter.

## Send Us Your News

To contribute news on your organization, including executive changes, construction innovations, technological advancements or project updates, please email Joyce Nastasi at [joyeca@earthlink.net](mailto:joyeca@earthlink.net).

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